



We are an independent company employing 1,300 people world wide. As one of the market leaders in circuit breakers for equipment protection (CBEs), we have been selling to a wide range of sectors through a global sales network for over 50 years. Our company values trust, personal responsibility and team-work, and we aim to be the best market- and customer-driven company in the industry.

We are looking to further expand our sales network and have an opening for an

International Sales Engineer (m/f) **(Telecommunications Scandinavia)**

Upon completing a short, but thorough, on-the-job training you will assume responsibility for the sales and profit-margin of your telecommunication key accounts. Your objective will be to conceive and implement the corporate sales strategy in the Scandinavian region.

As a telecommunication application specialist you will support our sales partners in the field by providing design-in application support, acquiring new customers and expanding existing key accounts

Ideally, you will already have several years experience in a sales or product management environment, and a technical education. However, we will also consider giving opportunities to dynamic and committed newcomers.

We are looking for a person with entrepreneurial and social competences, who is used to working alone and has a systematic approach to work. If you can demonstrate a convincing ability to sell, are willing to travel frequently, and can communicate proficiency in English, Finnish and Swedish, located in Scandinavia, we look forward to hearing from you.

Please send your résumé, references, desired salary and earliest availability to:
Gabriele Zange, E-T-A Elektrotechnische Apparate GmbH,
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